

Corrigendum – 2

Request for Proposal (RFP) for providing Skill Training under PMKVY 2016-2020 dated - 10.06.2019

Date: 17.07.2019

S. No	Reference of RFP	Content of reference section of RFP	To be read as
1	17.2 Annexure: Scoring Matrix	Scoring Matrix based on the type of organization applying for RFP	Please find the revised scoring matrices as annexure 1 based on the type of proposal & the type of an organization submitting proposal under RFP.
2a.	Section 6: Evaluation Process: For Employer Led Model:	Part A (Organization strength): Evaluation based on elements related to the Employer (Weightage – 80%)	Part A (Organization strength): Evaluation based on elements related to the Employer (Weightage – 60%)
2b.	1. Evaluation for the Employer as Training Provider (Weightage – 100%)	Part B (Proposal strength): Evaluation based on elements related to the Proposal (Weightage – 20%)	Part B (Proposal strength): Evaluation based on elements related to the Proposal (Weightage – 40%)
3a.	Section 6: Evaluation Process: For Employer Led Model:	Part A1 (Employer Organization strength): Evaluation based on elements related to the Employer (Weightage – 50%)	Part A1 (Employer Organization strength): Evaluation based on elements related to the Employer (Weightage – 40%)
3b.	2. Evaluation for the Employer in consortium with New or existing performing TP (Weightage – 100%)	Part A2 (TP Organization strength) Evaluation based on elements related to the Training Provider (Weightage -30%)	Part A2 (TP Organization strength) Evaluation based on elements related to the Training Provider (Weightage -20%)
3c.		Part B: Evaluation based on elements related to the Proposal (Weightage – 20%)	Part B: Evaluation based on elements related to the Proposal (Weightage – 40%)
4	Section 6: Evaluation Process: For Employer Led Model: 2. Evaluation for the Employer in consortium with New or existing performing TP (Weightage – 100%): Part B: Evaluation based on elements related to the Proposal (Weightage – 20%)	The table for evaluation matrix weightage for employer led model as per RFP.	The revised table for evaluation matrix weightage for employer led model is attached in annexure 2.

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5	General Clarification	-	Any request for change in district post Target allocation to the selected proposals in a specific district will not be entertained and would lead to the disqualification of the proposal.
6	Invited Proposals: Point 1	Board Resolution to appoint authorised Signatory for PMKVY RFP Proposal (Please refer Section 18 (Format) -18.1)	Board Resolution or Authorization letter issued by application entity on the letter head of the organization and signed by CEO or MD of the organization to appoint authorised Signatory for PMKVY Proposal (Please refer Section 18 (Format) – 18.1)
7	Clause 4.1: Classification of Applicants, point 2: Employer led model	The employer led model is envisaged to impart training which are placement linked and directly addresses the industry need. Proposals are invited in these categories either by employers directly or by a consortium between employer with new/existing well performing training provider. For a proposal to qualify under these categories, minimum 50% of the proposed number of candidates to be trained and certified are to be absorbed directly by the applicant employer. The declaration for the same shall be provided by the applicant employer.	<p>The employer led model is envisaged to impart training which are placement linked and directly addresses the industry need. Proposals are invited in these categories either by employers directly or by a consortium between employer with new/existing well performing training provider. For a proposal to qualify under these categories, minimum 50% of the proposed number of candidates to be trained and certified are to be absorbed directly by the applicant employer. A declaration to this effect shall be shared by the applicant employer.</p> <p>In case of aggregator platform minimum 50% of proposed number of candidates to be trained and certified are required to sign up with the aggregator as independent service providers/micro-entrepreneurs/partners.</p> <p>The declaration for the same shall be provided by the applicant employer.</p>

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8	Clause 4.1: Classification of Applicants, point 2: Employer led model	<p>Definition of “Employer” for the purpose of this RFP: Following two conditions are required to be fulfilled by the “employer” in both the below mentioned categories:</p> <ol style="list-style-type: none"> 1. Minimum average turnover of INR 5 crores during latest 3 consecutive financial year since FY 2015-16 till FY 2018-19. (The turnover should be supported with CA certificate specifying annual and average turnover, audited financial statement along with audit report and submitted ITR for the relevant Financial Years). Refer Format Section for CA certificate. (Please refer Section 18 (Format)- 18.6) 2. Minimum employee strength of 250 employees as on 31st March 2019 (CA certificate specifying employee strength as on 31st March 2019 along with ESI/PF return and employee TDS return submitted by the employer for Quarter ending March 2019). (Please refer Section 18 (Format)- 18.6 & 18.7) <p>In case the ITR has not been filed for the submitted financial year, the financial statements for the particular financial year will not be considered for eligibility & evaluation. It is mandatory to submit ITR for the Financial year for which average</p>	<p>Definition of “Employer” for the purpose of this RFP: Following two conditions are required to be fulfilled by the “employer” in both the below mentioned categories:</p> <ol style="list-style-type: none"> 1. Minimum average turnover of INR 5 crores during latest 3 consecutive financial year since FY 2015-16 till FY 2018-19. (The turnover should be supported with CA certificate specifying annual and average turnover on the basis of audited financials, copy of audited financial statement along with audit report and submitted ITR for the relevant Financial Years). Refer Format Section for CA certificate. (Please refer Section 18 (Format)- 18.6) 2. Minimum employee strength of 250 employees as on 31st March 2019 (CA certificate specifying employee strength as on 31st March 2019 along with ESI/PF return and employee TDS return submitted by the employer for Quarter ending March 2019). (Please refer Section 18 (Format)- 18.6 & 18.7) <p>In case the ITR has not been filed for the submitted financial year, the financial statements for the particular financial year will not be considered for eligibility & evaluation. It is mandatory to submit ITR for the Financial year for</p>

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		<p>turnover has been claimed by the applicant.</p> <p>In case organization existence is less than 3 years then average turnover shall be considered basis number of years of existence of the Organisation.</p> <p>The organizations applying to this RFP will be considered as an employer only if they commit to employ minimum 50% of the trained candidates post training.</p>	<p>which average turnover has been claimed by the applicant.</p> <p>In case organization existence is less than 3 years then average turnover shall be considered basis number of years of existence of the Organisation.</p> <p>In case of aggregator platforms*, strength of independent service providers/micro-entrepreneurs'/partners associated/signed-up with them shall be considered instead of employees' strength</p> <p>The organizations applying to this RFP will be considered as an employer only if they commit to employ minimum 50% of the trained candidates post training.</p> <p>For listed entities on <i>BSE and/or NSE</i> or organisations with an average turnover of at least INR 100 Cr during latest 3 consecutive financial years since FY 2015-16 till FY 2018-19 or aggregator platforms, CA certificate specifying employee strength as on 31st March 2019 shall be considered. ESI/ PF return and employee TDS return submitted by the employer is not mandatory for such organizations.</p> <p><i>Note: Since the fields to submit PF / ESI / TDS on the application portal is mandatory, kindly submit a declaration on organization letter head stating reference corrigendum 2, the application</i></p>

S. No	Reference of RFP	Content of reference section of RFP	To be read as
			<p><i>organization is a 'listed company on BSE and/or NSE / company or average turnover of equal to or above 100 cr. Turnover during latest 3 consecutive financial year since FY 2015-16 till FY 2018-19 or aggregator platforms.' Therefore, the PF/ESI/TDS documents are <u>not mandatory</u> for submission.</i></p>

** Aggregator refers to an online platform that provides a marketplace/acts as an intermediary that provides the means for independent service providers to connect with end users for the provision of services.*

The documents considered as valid proof of association with the Aggregator platform may involve, but is not limited to - Contract Letter/Letter of Association stating the name of candidate, date of onboarding/association with the Aggregator's platform, of the service providers/micro-entrepreneurs'/partners associated with them, along with payment statement/bank statement of the service providers/micro- entrepreneurs'/partners reflecting monthly credit of earnings and/or certificate reflecting monthly earnings, and/or other relevant credentials/details of the partner/micro-entrepreneurs'/partners.

Annexure 1: 17.2 annexure: Scoring Matrix

Scoring Matrix 1: New organizations- Philanthropic, Not for Profit Organizations

S.No	Parameters	Weightage
Part A- Organizational Strength - 60%		
1	Skilling activity undertaken in past	15
1.1	Skilling/Education activity undertaken in past 3 years (1 April 2016 to 31st March '19)	5
1.2	Percentage of candidates placed (as a ratio of certified or trained as per scheme's specific) in the last 3 years (1 April 2016 to 31st march, 2019)	5
1.3	Existing NSDC Training Partner (Funded/Non-Funded) at the time of application	5
2	Total No. of year of Existence	10
3	Average Gross receipts received in latest 3 consecutive financial year since FY2015-16 till FY2018-19	10
4	Registration under NGO Darpan	5
5	Award Received by Applicant in last 3 years	10
6	Donation/Grant of 50 Lakhs in latest 3 FYs	10
Part B- Proposal Strength- 40%		
7	Training Center situated in underserve and/or aspirational locations in PMKVY 2016-20 List as per RFP document	10
8	Proposed % of paired job roles at the TC level	5
9	Proposed Number of candidates to be placed as per PMKVY placement guidelines	10
10	Proposed % of job roles at the TC in accordance with the district-sector combination (including additional weightage to underserved sectors)	10
11	Total area of existing training center that can be used for training	5

Scoring Matrix 2: New organizations- For Profit Organizations

S.No	Parameters	Weightage
Part A- Organizational Strength - 60%		
1	Skilling activity undertaken in past	15
1.1	Skilling/Education activity undertaken in past 3 years (1 April 2016 to 31st March '19)	5
1.2	Percentage of candidates placed (as a ratio of certified or trained as per scheme's specific) in the last 3 years (1 April 2016 to 31st march, 2019)	5
1.3	Existing NSDC Training Partner (Funded/Non-Funded) at the time of application	5
2	Total No. of year of Existence	5
3	Average annual turnover of the applicant in latest 3 FYs	20
4	Net worth of the Organization	10
5	CIBIL of Applicant Entity	10
Part B- Proposal Strength - 40%		
7	Training Center situated in underserve and/or aspirational locations in PMKVY 2016-20 List as per RFP document	10
8	Proposed % of paired job roles at the TC level	5
9	Proposed Number of candidates to be placed as per PMKVY placement guidelines	10
10	Proposed % of job roles at the TC in accordance with the district-sector combination(including additional weightage to underserved sectors)	10
11	Total area of existing training center that can be used for training	5

Scoring Matrix 3: Existing Organizations- Philanthropic, Not for Profit Organizations

S.No	Parameters	Weightage
Part A- Organizational Strength - 60%		
1	Skilling activity undertaken in PMKVY 2016-20	40
1.1	Number of candidates certified by the TP (PMKVY 2016-20)	10
1.2	Percentage of candidates placed against candidates certified by the TP (PMKVY 2016-20)	10
1.3	Monitoring Reporting status [Parameters: Surprise visit, Call Validation, OBD, AEBAS attendance, Self - Audit Reports (SAR)] (PMKVY 2016-20)	10
1.4	Star Rating of centers of TP as per SMART - Percentage of existence of 4 or 5 Star SMART accredited (including conditional and affiliated)	10
2	Existing NSDC Training Partner (Funded/Non-Funded) at the time of application	5
3	Average Gross receipts received in latest 3 consecutive financial year since FY2015-16 till FY2018-19	10
4	Donation by listed companies/multilateral organizations in latest 3 FYs	5
Part B- Proposal Strength 40%		
5	Training Center situated in underserve and/or aspirational locations in PMKVY 2016-20 List as per RFP document	10
6	Proposed % of paired job roles at the TC level	5
7	Proposed Number of candidates to be placed as per PMKVY placement guidelines	10
8	Proposed % of job roles at the TC in accordance with the district-sector combination(including additional weightage to underserved sectors)	10
9	Total area of existing training center that can be used for training	5

Scoring Matrix 4: Existing organizations- For Profit Organizations

S.No	Parameters	Weightage
Part A- Organizational Strength - 60%		
1	Skilling activity undertaken in PMKVY 2016-20	40
1.1	Number of candidates certified by the TP (PMKVY 2016-20)	10
1.2	Percentage of candidates placed against candidates certified by the TP (PMKVY 2016-20)	10
1.3	Monitoring Reporting status [Parameters: Surprise visit, Call Validation, OBD, AEBAS attendance, Self - Audit Reports (SAR)] (PMKVY 2016-20)	10
1.4	Star Rating of centers of TP as per SMART - Percentage of existence of 4 or 5 Star SMART accredited (including conditional and affiliated)	10
2	Existing NSDC Training Partner (Funded/Non-Funded) at the time of application	5
3	Average annual turnover of the applicant in latest 3 FYs	10
4	Net worth of the Organization as on 31st March 2018	5
Part B- Proposal Strength 40%		
5	Training Center situated in underserve and/or aspirational locations in PMKVY 2016-20 List as per RFP document	10
6	Proposed % of paired job roles at the TC level	5
7	Proposed Number of candidates to be placed as per PMKVY placement guidelines	10
8	Proposed % of job roles at the TC in accordance with the district-sector combination(including additional weightage to underserved sectors)	10
9	Total area of existing training center that can be used for training	5

Scoring Matrix 5: For Employers

S.No	Parameters	Weightage
Part A- Organizational Strength - 60%		
1	Total No. of year of Existence	10
2	Average annual turnover of the applicant in latest 3 FYs	20
3	Net worth of the Organization	15
4	Total no. of employees employed by the organization	15
Part B- Proposal Quality- 40%		
5	Proposed no. of candidates for captive placement	20
6	Proposed average monthly salary of candidates to be placed	20

Annexure 2: Revised evaluation matrix weightage for employer led model

Evaluation Matrix		Weightage		Reference
		Employer as Training Provider	Employer and Training Provider Consortium	-
Part A	<u>Employer</u> Part A1 for employer led model matrix	60%	40%	Scoring Matrix 4 (Section 17.2)
	<u>Training Provider</u> Part A2 evaluation matrix for TP led model depending on type of organisation	-	20%	Scoring Matrix 1-3 (Section 17.2)
Part B	Common for both	40%	40%	Part B of Scoring Matrix 4 (Section 17.2)